

2023 Financials

Revenue by Source

\$72,100,207

PUBLIC SUPPORT

71.8%

PRIVATE REVENUE

6.7%

PROGRAM INCOME

4.7%

RENTAL INCOME

16.1%



Expenses by Program Area

\$77,649,130

HOUSING

50.8%

SHELTERS

22.1%

ADMINISTRATION

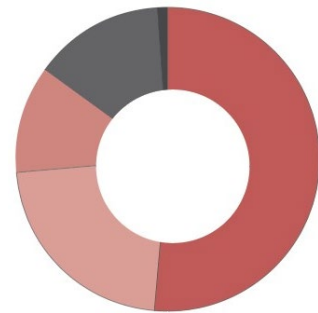
11.1%

EDUCATION & EMPLOYMENT

13.7%

HEALTHY AGING

1%



Figures are taken from FY2023 audited financial statements. These statements include in-kind revenue and expenses.



Over 316,000 meals served annually



ECS provided shelter, housing, and services to over 12,300 unique individuals



ECS employed over 400 people



380 individuals were enrolled in workforce development in the past year



Episcopal Community Services of San Francisco helps homeless and very low-income people every day and every night obtain the housing, jobs, shelter, and essential services each person needs to prevent and end homelessness.



ecs-sf.org

165 8th St.
San Francisco, CA 94103
415.487.3300



Growing IN COMMUNITY

2022-2023 Annual Report

Dear ECS Community,

Thank you for another year where we achieved milestones in service to the most vulnerable in our community. The opening of 1064 Mission St, San Francisco's largest permanent supportive housing site, stands as a testament to ECS' innovative leadership, collaborative approach, and dedication to serving people experiencing homelessness. This project received awards including the National Association of Local Housing Finance Agencies Award of Multifamily Excellence, the American Institute of Architects San Francisco Design Commendation Award, and others.

The 256-unit supportive housing development is also home to our new 6,000 sq. ft., state-of-the-art CHEFS Kitchen and classroom. The CHEFS Kitchen, which was funded through a \$2.4M capital campaign led by our dedicated supporters, has allowed us to expand the program with an annual enrollment capacity of 360 students and serve more meals to address food insecurity for our residents.

I am humbled by the impact we've made in the community and share my deepest gratitude to our Board, donors, staff, and allies like you whose compassion and support enable us to move forward.

In Solidarity,

Beth Stokes

Beth Stokes
Executive Director



Board of Directors

The Rt. Rev. Marc Handley Andrus, Chair
Bishop of the Episcopal Diocese of California

Keith Geeslin
President

The Rev. Dr. Susanna Singer

Vice President/Secretary

Yvonne Tatsuno

Vice President/Treasurer

Beth Stokes

Executive Director

Doug Bond

Todd Clayter

Heidi Ho

Dr. Martin Jones

Susan Ketcham

Alejandro Martinez

Megan McTiernan

The Rev. Eric Metoyer

Jonathan Rodriguez

Tajel Shah

Dara Silveira

Barbara Solomon

Richard Springwater

S. Hassan Zaidi

Housing Board

Richard Springwater, Chair

Todd Clayter

David Cooke

Michael Franklin

Frederic Knapp

Alejandro Martinez

Jonathan Rodriguez

Dara Silveira

Beth Stokes

Barbara Solomon



ECS Programs

Permanent Supportive Housing

ECS manages 20 permanent supportive housing sites, combining over 1,700 units with tailored, on-site social services to more than 2,200 individuals.

Workforce Development & Social Enterprises

ECS supports more than 300 people annually in their vocational and educational goals, with a focus on providing opportunities and training that participants can use to move themselves into stable employment and better jobs. Our services include culinary and social services training, job search assistance, adult education and high school completion classes, and job retention support.

Healthy Aging

ECS programs support healthy aging with a focus on increasing health, well-being and community involvement, accessing services and resources, and supporting participants to remain independent. Our Canon Kip Senior Center provides low-income elders with a hot lunch, case management and a wide range of community services including a computer lab, exercise classes, support groups, nutrition workshops, free groceries, field trips and gardening groups.

Behavioral Health

ECS shelters benefit from the expertise of Behavioral Health Specialists embedded in the San Francisco Shelters Treatment Access and Resource Team. Specialists guide participants through a process of self-directed goal-setting that builds upon participant strengths through services including assessment, diagnosis, referral, consultation, brokerage, counseling and crisis management in supportive housing.

Navigation Centers

ECS operates two of San Francisco's five Navigation Centers, sheltering highly vulnerable long-term homeless residents. These residents are often deterred from accessing traditional shelters and services by rules that require, for example, relinquishing pets.

Shelters

ECS provides approximately half of San Francisco's shelter beds for single adults every night. Shelters provide hot meals, health services, and laundry and shower facilities. ECS also partners with the San Francisco Interfaith Council to manage the Interfaith Winter Shelter, providing nightly shelter and meals to roughly 650 homeless people from late November through March.

Adult Coordinated Entry System

ECS leads San Francisco's Adult Coordinated Entry initiative, a community-wide intake process to tailor solutions and resources to the individual needs of people experiencing homelessness. Staff at Access Points support participants through an innovative mix of problem-solving, assessment, and housing referrals.



"I could not have bounced back without the unfailing support of ECS."

-Whitney

Whitney, Former Sanctuary Guest Moves to Own Housing

From November 2021 to January 2023, Whitney called ECS' Sanctuary shelter "home."

"After experiencing years of unstable living situations, staying at the Sanctuary [shelter] helped me heal and find safety amidst chaos and disorder in my life. Eventually, I began to seek employment which allowed me to achieve more economic and financial independence.

"I met people I will never forget who helped me become more self-confident as I regularly began meeting with trained clinicians to aid my behavioral health recovery."

Through the support of her case managers and therapeutic behavioral support, Whitney accomplished a goal she once believed was out of reach. "I found the willpower to stop using street drugs. As I begin this healthier new chapter of my life, I am going to deeply miss my clinicians. Nobody can ever replace these integral individuals or deny the powerful impact they made in my life." Whitney is now employed and living with roommates in San Francisco.



ECS is

San Francisco's largest most comprehensive provider of services and supportive housing for homeless and formerly homeless individuals

4,900

individuals, families, seniors and veterans received shelter services from ECS

32%

of ECS' residents were seniors

Ways you can help

Donate online
at ecs-sf.org

THANK YOU! ECS Donors of Fiscal Year 2023

Anonymous (20)
AbbVie
Acacia Capital Corporation
Barbara and John Addeo
Adobe Systems Incorporated
Aetos Alternatives
Management
Maria Agarenzo
Rick Aguilar
Jeffery and Sharon Allyn
Christina Alvarez and
Emily Wood
AmazonSmile Foundation
American Endowment
Foundation
Thorsten Anderson
Josh Angell
Apple, Inc.
Donald Archer and
Noreen Axelson
Helen M Archer-Duste
Zanghi, Torres, Arshawsky, LLP
Ashbury Children's Foundation
Atlassian Inc
Kira Austin-Young
Marlon Bair
Bank of America Charitable
Foundation
Arash Baradaran
Joseph L. Barbonchielli
Foundation
Robert and Nina Barcus
Nicholas Barrow-Williams
Brandy Bartosh
William and Jeanne Barulich
Ellen Peskin Baum
Lateefah Baxter
Nvard Bazinyan
BBI Construction
Elizabeth Pynchon Beckett
Henry Bell
Betty I. Bernstein
Edward Bielski
Brooksley Bigart
Bi-Rite Family of Businesses
BiRite Foodservice Distributors
Lucy Boas
Doug Bond
William Bonnell
Christopher and Debora Booth
Barry and Joan Boothe
Lance and Jeanne Bosschart
Patricia Boyle
Margaret Bradley-Foley and
Jim Foley
Lydia Bransten
Bright Funds Foundation
Bright Research Group
Amy and Mark Brokering

Daniel T. Brower
Mallory and Kevin Burke
Meredith and William Burrell
Carrie and Jim Burroughs
Miguel Bustos
Veronica and William Butcher
Cahill Contractors, Inc.
Chris Callandrillo
Caritas Management
Corporation
George Carlson
Ronald Carter
Tami Carter
Cayuga Neighborfest
Cerity Partners Foundation
Linda Chafetz
Spandan Chakrabarti
Jennifer M. Chang
Martin Chapman
Robert Cherny
Herbert Chew
Tricia Christensen
The Rev. Harry Chuck
Todd Clayter and Betsy ZoBell
Fredericka Cobey
Lila Cohen
Jordann and Andre Coleman
Susie and Bob Coliver
Community Thrift Store
Marie Contreras
Peter A. Cook
Ronald Cook
David and Maggie Cooke
Mauricio Cordova
Joseph Cox
Crankstart
David Crawford
The Rev. Christopher D. Creed
and Barbara B. Creed
Edris Dade
Daffy Charitable Fund
Faye D'Alessio
Barry F. Zorthian and
Bret C. Davenport
David Davidson
Deanery of San Francisco
Barbara Dedo
Caroline Delaney
Michelle Diaz
C. Sedgwick and Karen Dienst
Dodge & Cox Investment
Managers
Valerie Crane Dorfman
Joan Downey
Olympia L. Draper
Gregory Druck
East Bay Community
Foundation
Martha Ehrenfeld and Carla
McKay
Miriam R. Eisenhardt and
Edward L. Murphy
Caitlin Elliott
Milena Elprin

Robert and Dana Emery
Family Foundation
Episcopal Church of
St. Matthew
Episcopal Diocese of California
Episcopal Impact Fund
Gould Evans
The Rev. Richard Fabian and
Stephen Holtzman
Sierra Fan
Bruce W. Fay
Fidelity Charitable Gift Fund
Chris Field
Frances K. and Charles D. Field
Foundation
Frances Fisch Revocable Trust
Sean Fong
Nelse and Brian Frankel
Satia Frazier-North
Judith E. Friederici
The Rev. John and
Nan Gallagher
Noni Garner
Keith and Priscilla Geeslin
Terrence Gentle and
Lay Beng Peh
Stephen and Margaret Gill
Family Foundation
Benjamin Gips
John Glavin
Steve Good
Good Job Brothers
Janitorial, LLC
Google, Inc.
Peter Grace
Grace Cathedral
Brian Graham
Ground Floor Public Affairs
Linda L. Gustafson Trust
James W. Haas
Janet Haas
Lauren Hall
Kate Hartley
Harts of America, Inc
Sutter Health
Heffernan Insurance Brokers
Bruce Prescott and
Frances Hegeler
Katherine Henwood
Daniel J. Herling
Herman Coliver Locus
Architecture
Dale Higgins and
Jan-Marie Bannon
Tetu Hirai
HKIT Architects
Aidan Ho
Heidi Ho and The Rev. Malcolm
Clemens Young
Catharine Holden
Bridget and Matt Holian
Susan Holman and
Susan Weeks
Greer and Thayer Hopkins

Michael Hotta
Housing Accelerator Fund
Nancy Huey
Teresa Jan
Mary Jane and Marc Large
Megan Janis
Kathleen Jasenovic
Deborah and David Jasso
Anne Jenkins
Helen Jentzen and
Chris Anderson
Herbert Jeong and Pierre Smit
George F. Jewett Foundation
Josiah Johnson
Marta S. Johnson
Dr. Martin C. Jones
Casey Kasten
Andraz Kavalari
Tobias Keller and
Heidi Wissmiller
Patricia Hetter Kelso
David and Maureen Kennedy
Josephine M Kennedy
Living Trust
Brian Keszenheimer
Susan Ketcham and
Anne Casscells
Keller Benvenuti Kim
Joe and Abby Kirchofer
Frederick and Carolyn Klemeyer
Taina Knox
Blanche Korfmacher
Jon and Hope Kragh
Hale and Madeline Kronenberg
Michael D. Lampen
Albert E. Langlitz and
Karen T. Metro
Alan LaPolice
Eric and Grace Larra
Law Specialist Services
Irene Lawrence and David Chu
Gerard Lee
Eric and Julie Legrand
Tom Lemire
Macy Leung
Beth Levison
J. Stoner Lichty, Jr. and
Dr. Darryl Raszl
Tanya Lin
Marie Logan
The Joseph and Vera Long
Foundation
David Loreda
Kathie Lowry
Bryan Vander Lugt
Mario Maciel
Marin Community Foundation
Market Design Furniture
Matthew Marquez
Molly Marsh
Renetia Martin
Richard Martin
Alejandro Martinez
Mateoprieto LLC

Megan McAndrews	Project Glimmer	Simply the Basics	United Way California
Tom McCoy	Barry Qualls	Alexandra Simpson	Capital Region
Erin McCune	Ruth H. Quigley	The Rev. Dr. Susanna Singer and	US Bank
Alfredo and Sue McDonald	Steve Rajninger	David Singer	John Uselman
Tom and Valli McDougle	Elena C. Ramirez	Nirthan Sivathondan	Vanguard Charitable
Carolyn McGee	Navaneeth Ravindranath	Cherida Collins Smith	Hugo Verweij
Cordelia McGee-Tubb	Jason Rayner	The Hal and John Smith Family	Villa Family Foundation Inc.
Michael J. McGinley	Sammie Rayner	Foundation	William Visscher
Iona McLean	Christina Reggio and	David Sobel	Bill Vlahos
Megan McTiernan	Alex Emslie	Gonzalo Solis	Blair Vorsatz
Mercy Housing California	Ken Reggio and Carol Schulte	Barbara Solomon and	Val Walker
Kathleen Mertz	Glenn H. Reid	Richard Barr Hibbs	Christopher Wallis
The Very Rev. Eric and	Robert S. Reinhard	Jonathan Speed	Ryan Ward
Jessica Metoyer	Remedy Editorial, LLC	Richard and Jane Springwater	Gerald F. George and
Maria Meyer	Blaine Rister	St. Anthony Foundation	Christine A. Wardell
Lindsey and Nicholas Mignano	Alex Rivera	Donald Staley	Lori Warren
Paul Miller	James E. Roberts-Obayashi	Morgan Stanley	Brant Watson and
Vic and Bari Miller	Corporation	Dena and Rabbi Daniel Stein	Deanne Edwards
Martin Moosbrugger	Allison Robinson	Katherine L. Stella	Barbara Webb
The Rev. Laurie Moyer	Mary J. Robinson	Tania and Michael Stepanian	Carolyn Webster
Kevin M. Mullally	Marion T. Robus and	James Stevens	Timothy Wehr
Susan Munn	Jane M. Voeste	Roland Stevens	Jeffrey Weisman and
Nancy Built LLC	Loretta Roddy	JoAnn Stewart	Andrew Fisher
National Equity Fund, Inc.	Jonathan Rodriguez and	Sarah Stewart	Wells Fargo Employee
National Philanthropic Trust	Kathryn Surso	The Rev. Jim and Joan Stickney	Matching Gifts
Chloe Neilson	Paul and Kathleen Rohrdanz	Beth Stokes and	Wells Fargo Foundation
Christian M. Nelson	Todd Roman	Ashleigh Sumner	Linda Werner
Murrey Nelson	Elizabeth Rood	Katie Stowe	Kevin White
Pamela Netzwow	Dr. Marshal and Christine	Adam Streeter	Stephen P. White
Susan C. Neville	Rosario	Rune Stromsness	Roger Wickstrom
NFP CA Insurance Services Inc.	Jessica Rosenberg	Michael Stroud	Diane B. Wilsey
Mike Nguyen	John D. Rosin	Roderick and Elaine Stutt	Amanda Wintenburg
Rachel Norton	Thomas Rupp	Jennifer Sullivan	Janet Witkosky
Amy Oates	Jay & Rosanna Russell	Anna Sun	Lori Wohlrabe
Nancy Ober	Salesforce.com, Inc.	Patrick Sutton	Candice and Adam Wold
Wynanda O'Connor	Michelle and Jason Salow	Rick and Marcy Swain	Garrett Lee Wong and Edith Ho
Barbara Oleksiw	San Francisco Housing	Susan Sward and Douglas	Katrine Wong
Carl Olofson	Development Corporation	Cuthbertson	Jennifer Woods
Donald Olson	George H. Sandy Foundation	Stephanie Szarwark	Tom and Amy Worth
Helene Onaga	Jill Santandreu	Lucile J. Taber	Yerba Buena Community
Sylvia and Michael O'Neill	Gordon Schaeffer and	Ryan Tam	Benefit District (YBCBD)
Olivia F. Orr	Margaret Milton	Daniel Flores Tapia	Hassan and Jenni Zaidi
Carolee Padgett	Amanda Schapel and	Audrey Tatsuno and	Nancy Zinn
Alexandra Palko	Patrick Marks	Brian Kosch	
Sam Palmer and Suzanne	Diane Scheiman	Yvonne L. Tatsuno and	
Fowler Palmer	Paulette and Roger Schulte	Gordon Leong	
Palo Alto Networks	Michael Schupbach	Lynnae and Tim Taylor	
Xingchi Kevin Pan	Charles and Helen Schwab	Giving Fund	
Caroline Parker	Foundation	Meredith M. Tennent	
The Rev. Dr. Cameron Partridge	Schwab Charitable	The Community of St. Francis	
Mary Bersot	Kristin and Peter Schwartz	The Episcopal Church	
Jason Pellegrini	Senior Academy for Education	of the Nativity	
The Jacques Pépin Foundation	Dannielle Sergent	The Middle Passage Foundation	
Pansy Perkins Baker Trust	Anthony Sgro	The San Francisco Foundation	
Joel Perlstein	Tajel Shah	Elizabeth Thomas	
Ella Phun	Howard and Margaret	Tracey Thomas	
Sharon Pillsbury	Shainberg	Irene Thompson	
Elizabeth Porter	Wylie and Judith Sheldon	Lisa Thorne	
Mark E. Porter	M. Scot Sherman	Andrew and Giuliana Titus	
Katherine Powell	Delia Sicairos	Ellen Toscano	
James Norwood Pratt and	Silicon Valley Bank	Bessemer Trust	
Valerie Turner	Silicon Valley Community	Gary Tubb	
The Rev. Drs. Daniel Prechtel	Foundation	Desiree Tuvera	
and Ruth Meyers	Dara and Matt Silveira	Ubiquity Retirement + Savings	

Please accept our apology for any errors or omissions and advise Fund Development of corrections at development@ecs-sf.org.