



**Episcopal
Community Services
San Francisco**

Building Community, Developing Skills, Enriching Lives.

THE NEXT STEP FORWARD

2017-2018 Annual Report



Dear ECS Community,

As my first year with ECS draws to a close, I continue to be amazed by how much can be accomplished in a year by a team of donors, staff, volunteers and partners committed to ending homelessness in our community. Together with the Board of Directors, thank you.

With homelessness top of mind across San Francisco, fiscal year 2018 began with a sense of urgency and a focus on best practices to meet the complex needs of those in supportive housing. With your support, we were able to maintain a 95% housing retention rate, open two new sites (120 new homes) and begin planning, with Mercy Housing, on San Francisco's largest supportive housing site to date (260 new homes).

Fiscal year 2019 is off to a promising start as we redesign our workforce and social enterprises and grow our healthy aging initiative. Whether through a tour of the newly renovated Canon Kip Senior Center, volunteering for game night at a shelter, or a new membership in the Sanctuary Society, we look forward to staying connected with you this fiscal year.

Together in community,

Beth Stokes
Executive Director

2018 Financials

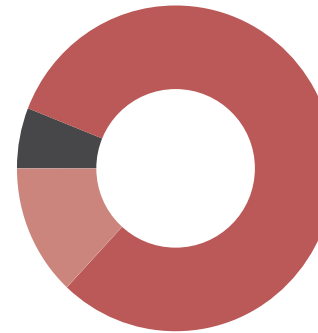
Revenue by Source

\$32,636,000

**PUBLIC
SUPPORT**
81%

**PRIVATE
REVENUE**
6%

**PROGRAM
INCOME**
13%



Expenses by Program Area

\$32,543,000

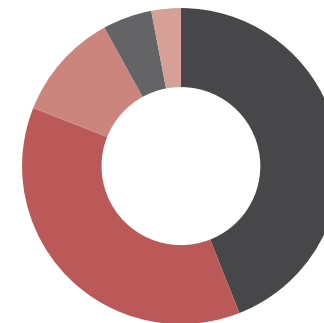
HOUSING
44%

SHELTERS
37%

ADMINISTRATION
12%

**EDUCATION &
EMPLOYMENT**
4%

**SENIOR
SERVICES**
3%



Figures are taken from FY2018 unaudited financial statements and include in-kind revenue and expenses. FY2018 audited financial statements will be available in December 2018.



Over 300,000 meals
served annually



ECS provides shelter, housing,
and services to 7,200 unique
individuals annually



ECS currently employs
over 340 people



2,171 Volunteers involved last year,
contributing to a total
of 11,193 volunteer hours

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List of board members taken from FY18 Budget



ECS Programs

Permanent Supportive Housing

ECS manages 13 permanent supportive housing sites, combining 1,045 apartments with tailored, on-site social services to more than 1,450 individuals.

Workforce Development & Social Enterprises

ECS supports more than 200 people annually in their vocational and educational goals, with a focus on providing opportunities and training that participants can use to move themselves into stable employment and better jobs. Our services include culinary and hospitality training, job search assistance, adult education and high school completion classes, and job retention support.

Healthy Aging

ECS programs support healthy aging with a focus on increasing health, well-being and community involvement, accessing services and resources, and supporting clients to remain independent. Our Canon Kip Senior Center provides low-income elders with a hot lunch, case management and a wide range of community services including a computer lab, exercise classes, support groups, nutrition workshops, free groceries, field trips and gardening groups.

Behavioral Health

ECS shelters benefit from the expertise of Behavioral Health Specialists embedded in the San Francisco Shelters Treatment Access and Resource Team. Specialists guide participants through a process of self-directed goal-setting that builds upon client strengths through services including assessment, diagnosis, referral, consultation, brokerage, counseling and crisis management in supportive housing.

Navigation Centers

ECS operates two of San Francisco's five Navigation Centers, sheltering highly vulnerable long-term homeless residents. These residents are often deterred from accessing traditional shelters and services by rules that require, for example, relinquishing pets.

Shelters

ECS provides approximately half of San Francisco's shelter beds for single adults every night. Shelters provide hot meals, health services, and laundry and shower facilities. ECS also partners with the San Francisco Interfaith Council to manage the Interfaith Winter Shelter, providing nightly shelter and meals to roughly 650 homeless men from late November through March.

Adult Coordinated Entry System

ECS leads San Francisco's Adult Coordinated Entry initiative, a community-wide intake process to tailor solutions and resources to the individual needs of people experiencing homelessness. Staff at Access Points support participants through an innovative mix of problem-solving, assessment, and housing referrals.



Sabrina, Former Navigation Center Guest Moves to Permanent Housing

For 10 years, Sabrina lived the life of many people experiencing homelessness in San Francisco, endlessly seeking shelter wherever she could find it. This debilitating cycle of instability and housing insecurity began to change for Sabrina upon visiting ECS's Mission Street Navigation Center, where she received shelter and tailored stabilization support. This support, along with Sabrina's own drive to create a better life for herself, resulted in Sabrina breaking her addiction to heroin, accepting help for her depression and reestablishing herself with strength and dignity.

Sabrina reflected, "I always lived in the cuts (hideaway spots like bushes and alleys), and I'd go back there if I had to. But the difference is this place. They don't give up on you." At ECS, we know that stable housing can change lives and we ensure that the supportive housing provided includes on-site social, health and employment services.

This year, Sabrina obtained her own apartment in supportive housing, which she enjoys with her beloved Chihuahua, Lucy.

ECS provides supportive housing to over 1,450 people, like Sabrina, every day.

"They don't give up on you."

-Sabrina

"As a Veteran, ECS has stabilized my life."

-Warren, US Air Force Veteran



ECS is

San Francisco's largest most comprehensive provider of services and supportive housing for homeless and formerly homeless individuals

4,600

individuals, families, seniors and veterans receive shelter services from ECS annually

35%

of ECS's residents are seniors

Ways you can help

Donate online
at ecs-sf.org

Volunteer at ECS

Contact our volunteer coordinator at 415-487-3300 x1247 or volunteer@ecs-sf.org.



Episcopal Community Services of San Francisco helps homeless and very low-income people every day and every night obtain the housing, jobs, shelter, and essential services each person needs to prevent and end homelessness.



ecs-sf.org

165 8th St.
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Laura Ventura
Kirsten Vernon
VJB Cellars
Bart Volkmer
VW Credit, Inc
W Hotel
Neeraj Wahi
Rongrong Wang
Veronica Wang
Alexx Webb
Webpass, Inc
Wellington Cellars
Anica Wensman
Karen West
What A Tomato Produce
Co Inc.
Whole Foods Market
Peter Wiggins
Parker Wilf
Arianna Williams
G'Kar Williams
Dorian Willis
Derek Willner
Jared Wilson
Sofia Wilson
Erin Winkler
Michael Wolf
Darren Wollrich
Pablo & Khena Wong
Pamela R. & Ray L. Wong
Mel Wood
Michael Wu
Kathleen Wycoff
Maggie Wynn
Soojin Yoon
Amie Yudice
Christina Yum
Ka Yun
Tracy Zhang
Zelinda Zingaro

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Tanabe Sanctuary Endowment
Estate of Andrew M. Athan
Estate of Mrs. Alcy
Christopher
Estate of Pam Ferraro
Estate of the Rev. Sarah
A. Davis
David R. Gee Estate
& Living Trust
Estate of Barbara M. Bundschu
Pansy Perkins Baker Trust
Estate of Diana Whiteman
Medwin Family Trust
Robert Anino Trust
Estate of Betty Murphy
Marjorie Peet Love Living Trust
Estate of Robert McAlpin
Moore

* monthly/recurring giver
* Deceased

Please accept our apology
for any errors or omissions,
and advise Audra Miller of
corrections at (415) 487-3300
x1243 or amiller@ecs-sf.org