



Dear Friends,

Each day I'm incredibly grateful for the opportunity afforded me these past 15 years to work with and on behalf of people experiencing homelessness. I'm amazed by the strength and resilience of men, women, and children in whose shoes few of us could walk with the dignity and courage that marks their journey. For me, this has been an outstanding honor to serve—assisting my colleagues in response to the shelter, housing, education, employment, and other needs of our most vulnerable brothers, sisters, neighbors.

This is also the year—and the month—that I step aside from leadership of Episcopal Community Services, retiring to enjoy increased time with my family and friends and to follow new pursuits.

As I leave, I also ask you to welcome Beth Stokes as ECS's new Executive Director. Beth comes to us from the Corporation for Supportive Housing, where she served as Western Region Managing Director, based in Los Angeles. Beth has deep San Francisco roots as well, working here since 1991 to address homelessness through direct service and advocacy before assuming the role of Executive Director of Hamilton Families, a position Beth held through 2010.

In announcing Beth's appointment, ECS Board President David Cooke stated, "Beth is a seasoned expert who has not only implemented best practices in homelessness services—she has invented many of them. Her experience and leadership of nonprofit and intergovernmental agencies both here and throughout the western United States will be tremendous assets to ECS and to all who care about homelessness in San Francisco."

I know that Beth also will look to you—our colleagues, our funders, our donors, our volunteers—for your advice and your continued partnership as, together, our community addresses the challenges of homelessness with innovation, courage and compassion.

Kenneth J. Reggio, MSW Executive Director

Ken Reggio

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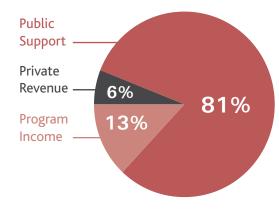
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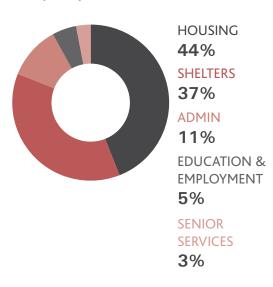
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#### **Financials**

#### Revenue by Source \$28,714,000

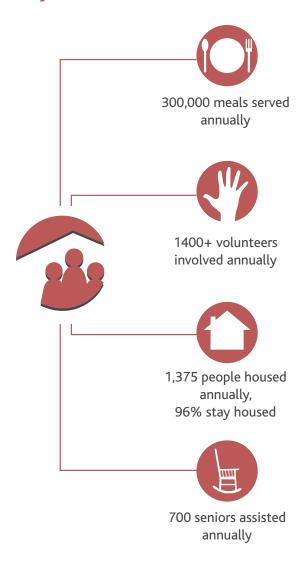


#### **Expenses by Program Area** \$28,123,000



Figures are taken from FY2017 unaudited financial statements and include in-kind revenue and expenses. FY2017 audited financial statements will be available in December 2017.

#### By the numbers...



# of Innovatio History

In 1983, Episcopal
Community Services (ECS)
began as a response to the
growing number of homeless
people sleeping on the streets
of San Francisco. Today,
ECS has grown into San
Francisco's largest provider of
homeless services, including
shelter, education, supportive
housing, senior services, and
employment training.

From the organization's earliest days, we have been guided by principles of dignity and respect, partnering with individuals and families to help them recognize their strengths, and to offer the essential services needed to attain their goals.

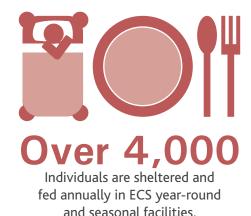
Responsiveness to both needs and opportunities has guided ECS's growth and evolution and has allowed us to create innovative initiatives in service delivery.



From the Sanctuary Shelter's beginnings as a volunteer-driven nightly shelter and soup kitchen, ECS has grown to two permanent 24/7 shelters providing safe haven for 534 people every day and night.

We have continually expanded and improved our shelters, searching for new and effective ways to help people end homelessness in their lives. We collaborate with the San Francisco Interfaith Council to run a winter shelter hosted by participating congregations. In 2001, we opened the Next Door Shelter, an innovative 24-hour shelter that modeled successful exits by mandating case management for all shelter guests. We currently sponsor an on-site clinic, run by the Department of Public Health at Next Door Shelter. The clinic provides medically frail shelter guests with the support they need to stabilize and survive debilitating illnesses.

One homeless senior who stayed at The Sanctuary worked with his case manager to access primary care, hearing aids, and disability income. He expressed his joy at moving into a studio apartment with the words, "I will forever be grateful to ECS!"



#### 1990

## Adult Education Center

## "I couldn't have done it without the teachers."

The Adult Education Center (AEC) provides a stable, caring, and individualized learning environment for students who cope with the interrelated challenges of homelessness, illiteracy, learning disabilities, substance abuse, and mental health issues.

The Adult Education Center is open to all low-income individuals who want to further develop their academic skills, or who need job counseling, training, and placement assistance.

Always innovating, we established a relationship with Five Keys Charter School in 2011 to offer high school diploma completion in addition to adult literacy and basic education.

In 2017, we've added an online curriculum that offers courses in specific areas of job training and college readiness. We're also piloting pop-up classes at one of our housing sites, the Crosby Hotel, and will extend the model to other sites. Basic education classes have been extended into the shelter sites as well.

John, who recently earned his high school diploma in the AEC says, "I couldn't have done it without the teachers. They helped me a lot."



#### 1994

#### Housing

"I moved from the place of being seen as only a person with a prison history, to someone who is now able to give back to his community."

When it opened, ECS's Canon Kip Community House was the first purpose-built supportive housing in San Francisco. It introduced an entirely new approach to the field: harm reduction, now considered a foundational approach for housing homeless people with behavioral health disorders. Canon Barcus Community House followed in 2002, and was recognized by the Corporation for Supportive Housing as a national model for formerly homeless families. In 2004, ECS began leasing and providing support services at residential hotels, adding hundreds of units and support services to help

homeless people stay housed.

In 2009, we opened Bishop Swing Community House, a LEED-designated "green" building for 134 dual diagnosed homeless adults, many with disabilities. One resident, Joe, experienced childhood trauma that led to several years of homelessness, imprisonment related to drug use, and attempts at regaining stability that ended in relapses. Joe says, "I moved from the place of being seen as only a person with a prison history to someone who is now able to give back to his community."



ECS's supportive housing program operates at 12 sites and serves nearly 1,400 formerly homeless people.



"The program boosted my confidence. It brought me back to what I love to do, and that's cooking."

CHEFS (Conquering Homelessness through Employment in Food Services) began with shelter guests assisting ECS staff prepare the shelter meal in the Sanctuary kitchen. Today, CHEFS is a five-month culinary training program that provides instruction in the technical and professional skills necessary for entry into the food service industry. Students are provided with classroom instruction, in-kitchen handson training, and an internship at a local restaurant or in an institutional kitchen setting. CHEFS changes lives. Calvin, a CHEFS student intern, said, "I'm very thankful for the CHEFS program because it's a great program to learn more about yourself. The program boosted my confidence. It brought me back to what I love to do, and that's cooking."

## 2009 SF START and 2014 Coordinated Entry

In 2011, ECS worked with the City of San Francisco to launch a one-of-a-kind team for addressing shelter guests' behavioral health. Comprised of clinicians and bilingual case managers and known as START (Shelter Treatment Access & Resource Team), the team works in shelters city-wide to assist guests with individually tailored harm reduction services, public healthcare enrollment, crisis intervention, medical referrals, housing readiness, and housing placement.



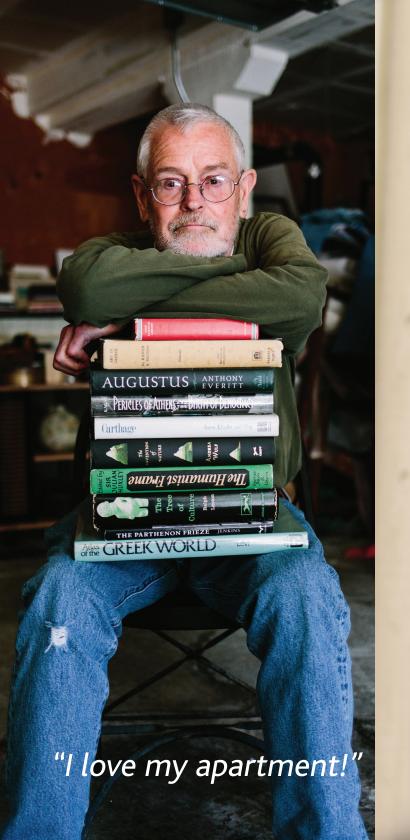
This past year, SF START helped

781

homeless adults with benefits enrollment, behavioral health, and housing services.

In 2014, ECS piloted a new approach to housing homeless people, called Coordinated Entry (to housing). Part of ECS's behavioral health team, the Coordinated Entry team reaches out to people on the streets, prioritizing homeless vets and longtime homeless individuals (those with 13 years or more of homelessness). Team members accompany individuals step-by-step in the housing process, from securing proof of income, personal identity papers, and other documents needed for applying for housing, all the way through to signing a lease. One of the people we helped, Derrick, says, "I love my apartment! I have shrimp and steak in my fridge right now!"

In three years, Coordinated Entry has housed nearly 600 chronically homeless individuals.



2015

**Navigation Centers** 

"It's a good experience.
I have family, but the people here are family, too.

Continuing new and innovative approaches to ending homelessness, ECS became the lead service provider at San Francisco's first Navigation Center in the Mission and added our latest site in the Central Waterfront District.

Navigation Centers bring in those for whom traditional shelters have not been an option. Guests are welcomed with partners, pets, and possessions. The low threshold for entry, small size (64-75 beds), and high staff-to-guest ratios let guests focus quickly on transitioning to more stable situations.

Navigation Center guest Rodolfo has seen some of his fellow long-time homeless guests gain housing, and for the first time in his recent memory, he is optimistic about his own prospects. He credits his new outlook to the Navigation Center and its staff, saying the experience is unique and that staff and volunteers treat everyone with dignity and respect. Says Rodolfo, "It's a good experience. I have family, but the people here are family, too."

### 2016

## Housing Opportunities Program

## "HOP staff really know what they are doing."

The summer of 2016 saw ECS launch the Housing Opportunities Program (HOP), a first of its kind, rapid re-housing pilot program which offers about 30 working homeless adults a 12-month rental subsidy, support services, and direct assistance in locating affordable housing units throughout the Bay Area. Similar programs across the country have shown that this temporary financial assistance combined with individual social support can be an incredibly effective means of combating homelessness and restoring self-sufficiency for adults who need fewer services than permanent supportive housing. Since its inception, HOP has successfully housed 11 people.

Tony was recently housed through HOP and said, "HOP staff really know what they are doing. They have empathy. They really help. HOP gives you an opportunity to save money, budget yourself, and to be able to focus on school."





## Create a legacy that will change lives.

Episcopal Community Services (ECS) has provided essential services to homeless San Franciscans since 1983, utilizing a holistic approach that addresses the multiple causes leading to homelessness. We serve more than 7,000 people a year, guided by our mission to help homeless and very low-income people every day and every night obtain the housing, jobs, shelter, and essential services each person needs to prevent and end homelessness.

To request information about creating your legacy, and to learn more about making a gift in your will or living trust that will save lives for years to come, please contact Jocelyn Draw, at (415) 487-3300, x1248 or jdraw@ecs-sf.org.

#### Ways You Can Help

- + VOLUNTEER AT ECS.
  Contact Frank Phillips
  at 415-487-3300 x1247
  or fphillips@ecs-sf.org.
- + DONATE ONLINE OR WITH A CHECK OR CREDIT CARD. Go to www.ecs-sf.org or use the enclosed envelope.
- + DIRECT YOUR UNITED WAY DONATION TO ECS. Name ECS on your United Way payroll deduction form.
- + MATCHING GIFTS.

  Multiply the impact of your gift! Many employers match gifts made by their employees.
- + MAKE A BEQUEST.

  Name ECS as a beneficiary in your trust, will, or life insurance policy.
- + GIVE A GIFT OF STOCK OR REAL ESTATE.

For all of the above, contact Sarah Lehman at 415-487-3300 x1241 or slehman@ecs-sf.org. Thank you for your support!

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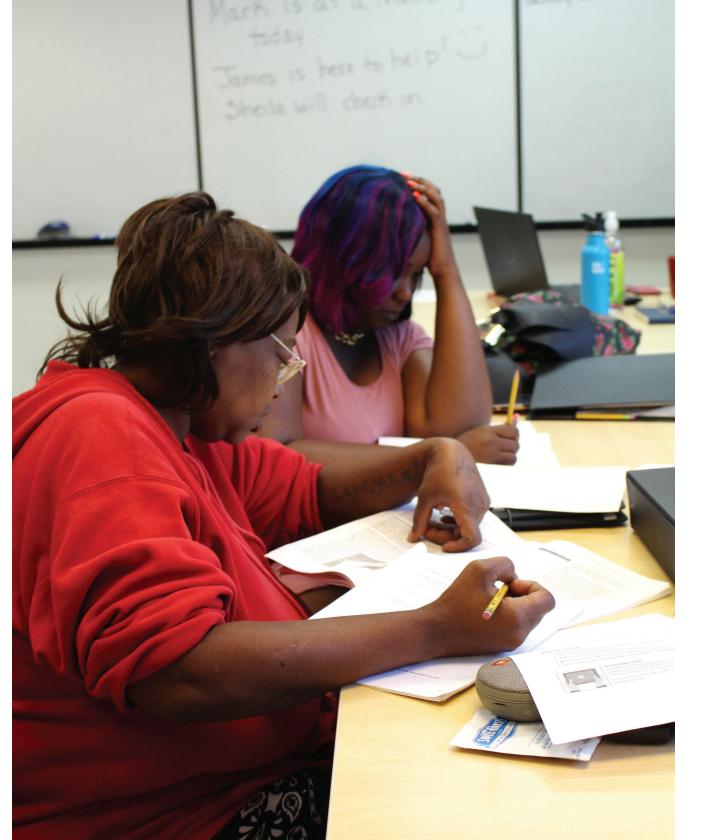
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